

## Success Stories – Mid-Size Distributor

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### Overview

This Company began to question the value it was receiving from its in-house Controller. Often, there were questions on the company's gross margins and monthly operating results. Financial statement results were not timely and general ledger information was not being kept on the company's internal computer system. They were relying on an outside accounting group to maintain and generate their monthly results. The company had been considering investing in new computer software to resolve these issues.

### Solution

The BIK Controller | CFO group evaluated the company's existing situation and determined their present software solution could handle their needs. We put a plan together to begin to utilize all features of the software as well as train staff to perform the necessary on-going functions. We also further developed the month end procedural close process and performed appropriate account analyses.

### Client Benefits

After a few months the company was able to develop its results internally allowing us to provide and present management results 10 to 15 days sooner. They also averted the cost of unnecessarily making a software change. The company had tangible cost savings in excess of \$50,000 annually.

If you have any questions, please contact, Tony Battaglia, Director of Controller|CFO services, at 847.281.3209.

